

DR. KAMINI GARG

Senior Data Scientist/Analytics Consultant

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 Wallisellen, Switzerland

 Switzerland Work Permit: C

SUMMARY

Senior Data Scientist and Analytics Consultant with 10+ years of experience delivering high-impact ML and analytics solutions for Fortune 500 and large enterprise organisations, including Johnson & Johnson. Specialized in converting complex data into scalable products that solve core enterprise challenges: improving demand forecast accuracy, reducing customer churn, optimising revenue through targeted B2B/B2C strategies, and lowering potential operational costs through automation. Strong hands-on experience across analytics and machine learning, with a proven ability to bridge the gap between technical execution and senior stakeholder decision-making.

EXPERIENCE

Lead Data Science & Analytics Consultant

Visthena GmbH

 05/2024 - Present

 Wallisellen, Switzerland

- Established an independent consultancy focused on analytics, data science & applied AI.
- Providing hands-on delivery and strategic consultancy for enterprise-level analytics frameworks.
- Specializing in Python, SQL, Machine Learning and GenAI prototyping for immediate contract deployment.

Senior Data Scientist, Supply Chain

Johnson & Johnson/Kenvue

 11/2021 - 03/2024

 Zug, Switzerland

- Increased forecast accuracy by 15–20% across 11 EMEA markets through advanced demand sensing.
- Rolled out a demand sensing solution across India, covering ~70% of the market and improving forecast accuracy and decision-making at scale.
- Built and operationalised end-to-end ML pipelines on Azure for demand forecasting across thousands of products in EMEA, with sub-hour pipeline runtimes and supporting regional supply chain planning.

Lead Data Scientist

Sunrise Communications

 06/2019 - 10/2021

 Zürich, Switzerland

- Revenue Growth: Engineered a B2C migration strategy generating ~CHF 5M annual revenue.
- Optimization: Developed call volume forecasting models to streamline staffing and operations to improve efficiency of call center teams.
- Led B2B analytics value stream as Product Owner, managing several strategic use cases to drive profitability and process improvements.

Data Scientist

UPC Switzerland

 05/2017 - 05/2019

 Wallisellen, Switzerland

- Retention: Developed churn/propensity models saving the company ~CHF 2M annually.
- Developed data-driven proactive outreach solutions for a 1M+ customer base to support targeted marketing, upsell, cross-sell, and next-best-offer campaigns in the Swiss market, improving customer engagement and commercial outcomes.

EARLIER EXPERIENCE

University of Applied Sciences of Southern Switzerland: PhD & Masters Research Assistant

Telefónica Research & Development, Barcelona, Spain: Data Science Intern

OTH Regensburg, Germany: Guest Instructor for Scientific Computing with Python

Informatica Feminale, Germany: Guest Instructor for Scientific Computing with Python

CERTIFICATIONS

Leadership Essentials

IMD - International Institute for Management Development, Lausanne

Leadership for High Potentials

SGMI Management Institut St. Gallen

Google Cloud Platform Big Data and Machine Learning Fundamentals

Coursera

KEY ACHIEVEMENTS

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Forecast Accuracy Improvement

Improved forecast accuracy by 20%
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Revenue Growth Strategy

Achieved CHF 5M annual revenue growth
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Cost Reduction Initiative

Reduced annual costs by CHF 2M
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Market Expansion Success

Enhanced analytics solutions for 11 markets

EDUCATION

PhD in Informatics

University of Lugano (USI), Switzerland

 2012 - 2017

5 Year Integrated Bachelor and Master in Information Technology

Indian Institute of Information Technology and Management, India

 2004 - 2009

SKILLS

Data Analytics	Business Intelligence
Demand Forecasts	Machine Learning
GenAI Prototyping	Prompt Engineering
Agile / Scrum	Data Storytelling
Stakeholder Management	

TOOLS & TECHNOLOGIES

Python	SQL	R	Azure ML
Azure Data Pipelines		Tableau	
Power BI	Azure Cloud Storage		Git
JIRA	Confluence		

LANGUAGES

English	
Proficient	
German	
Beginner	
Hindi	
Native	